

California Grocer 2013 Rate Card

Effective January 1, 2013

Color

1/color + black = \$300 + bw rate
2/color + black = \$600 + bw rate
4/color = \$900 + bw rate

Six Time Rate Color Discount

1/color + black = \$275 + bw rate
2/color + black = \$550 + bw rate
4/color = \$825 + bw rate

Preferred Position

20% over regular rate.

Bleed

No extra charge for bleed.

Mechanical Requirements

We accept:

PDF files (four-color process, press quality)
EPS files (fonts converted to paths)
InDesign files (with support files & fonts)

When designing an ad, remember:

Photos should be 300dpi minimum at 100%. All color photos should be CMYK, not RGB. Spot colors must be CMYK, not PMS or spot. Pull your bleeds 1/8" (0.125") over trim.

Please send ad material to:

Rikki Morehouse, CMB Design Partners
606 Sutter St., Folsom, CA 95630
rikki@cmbdesign.com
(916) 605-6500



Commissions

15% to recognized agencies.
"Recognized agency" as used in this Rate Card refers to an individual or group of individuals who make the media selection, handle the order, coordinate and process the space placed with the Publisher under the terms of this Rate Card, furnish and prepay transportation on all printing materials submitted and **process prompt payment**. Terms: 30 days net, no cash discount. After 30 days, no agency commission will be allowed.

Contract And Copy Regulations

1. Publisher reserves the right to reject any objectionable copy.
2. Publisher reserves the right to identify as "advertisement" advertising copy that is judged as editorial material.
3. Advertiser and/or advertising agency assume full liability for all advertising content which they supply and do indemnify and hold Publisher harmless from any claims that arise therefrom.
4. Advertising material will be held for one year and then discarded unless otherwise notified.

Circulation Information

California Grocer is the official publication of the California Grocers Association. It is an award-winning magazine that is mailed to CGA members as part of their membership benefits.

CGA is the largest state food-industry association in the nation and provides a powerful voice for nearly 6,500 retailers, wholesalers, manufacturers, brokers and suppliers.

California Grocer is distributed to all supermarket chains doing business in California, and the majority of independents, convenience store operators and supplier members.

In addition, *California Grocer* is distributed at major trade shows nationwide, including: CGA Strategic Conference, NGA Convention, Food Marketing Institute, PMA Conference and WAFC.

To reserve advertising space, contact **Tony Ortega**

Sales & Marketing Manager
California Grocers Association
1215 K Street, Suite 700,
Sacramento, CA 95814
P 916.552.3048
F 916.448.2793
tortega@cagrocers.com
www.cagrocers.com

Advertising Insertion Schedule

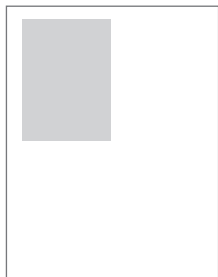
Issue	Reserve By	Ad Material Due
1	Jan. 18	Jan. 25
2	March 22	March 29
3	May 24	May 31
4	July 19	July 26
5	Sept. 3	Sept. 9
6	Nov. 1	Nov. 8

General Advertising Rates | Black & White

	1 Time	3 Times	6 Times
One Page	\$ 1,900	\$ 1,800	\$ 1,700
1/2 Page	\$ 1,150	\$ 1,100	\$ 1,000
1/4 Page	\$ 650	\$ 600	\$ 550

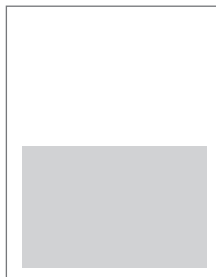
General advertising rates are net.

Ad Sizes



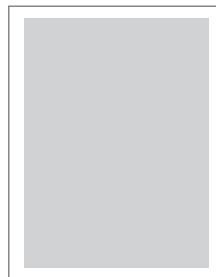
Quarter Page

3.5" x 4.875"



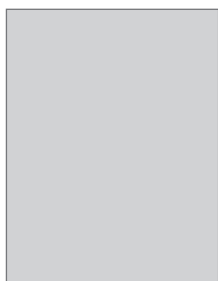
Half Page

7.375" x 4.875"



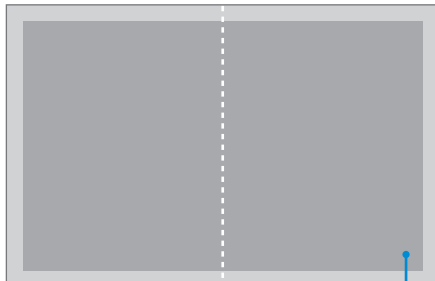
Full Page | No Bleed

7.375" x 10"



Full Page | Bleed

Bleed: 8.75" x 11.25"
Trim: 8.5" x 11"
Live Area: 7.375 x 10"



Spread

Bleed: 11.25" x 17.5"
Trim: 11 x 17"
No Bleed (Live Area) : 10.5" x 16.5"